



**ALLAHABAD UP GRAMIN BANK  
(HEAD OFFICE: BANDA)**

**ADDENDUM (Ref No. AUPGB/PO/IT/2016-17/Consultant/IFB-1 /Addendum-3 date: 13.05.2016)**

**TO**

**INVITATION FOR BID (IFB)FOR Selection of Consultant For Core Banking Advisory Services  
(RFP REFERENCE NO: IFB No.: AUPGB/PO/IT/2016-17/Consultant/IFB-1 dated: 18.04.2016)**

Date of tender document	: 18.04.2016
Addendum date	: 13.05.2016
Last Date for submission of tender	: 18.05.2016, 12:30 Hours IST
Opening of technical bid	: 18.05.2016, 13:00 Hours IST
Date of opening of commercial bid	: will be advised later
Cost of tender document	: Rs 5,000/- (non-refundable)
Earnest money deposit/BG in lieu of EMD	: Rs 2,00,000/- (Rs Two Lac)
Venue for Submission & Opening of Bids	: ALLAHABAD UP GRAMIN BANK PROJECT OFFICE SHALIMAR CORPORATE PARK TITANIUM BLOCK-C PLOT NO-TC/G-1/1 VIBHUTI KHAND, GOMTI NAGAR LUCKNOW-226010 (UP)

	Evaluation Parameters	Max Marks	Scoring Methodology	Bidder Queries	Bank's Response
<b>A. CREDENTIALS</b>					
	<p>Should have prior experience in performing end to end consultancy services comprising IT strategy to Core Banking vendor evaluation and selection and project management (i.e. the vendor should have handled the end to end consultancy work comprising IT strategy to Core Banking vendor evaluation and selection and project management in the same Public Sector Bank in India. Only such projects would be counted where the bidder has performed end-to-end work in the same Bank). Proof of such work and completion should be submitted along with the response.</p>	20	<p>20 marks - if the criteria are met for 4 or more Banks out of which 2 should be PSB            § 15 marks – if the criteria are met for 3 banks out of which 2 should be PSB.            § 10 marks- if the criteria is met for 2 public sector Banks            § 5 marks – if the criteria is met for 1 public sector Bank            § 0 marks – if criteria is not met in any public sector Bank</p>	<p>(1) Can the criteria of prior experience with PSU banks be relaxed?            (2) Can experience with scheduled commercial bank be treated on par with PSU banks and number of such projects undertaken be a maximum of 2?</p>	<p>As the number of Public sector banks are few therefore the experience of scheduled commercial bank will be treated at par with the PSU banks.</p>
	<p>Should have handled core banking upgradation or similar renewal projects for public sector Banks in India where price discovery mechanism has been adopted.</p>	20	<p>§ 20 marks- if the criteria are met for more than 4 Banks out of which 2 should be PSBs.            § 15 marks – if the criteria are met for 3 banks out of which 2 should be PSBs.            § 10 marks – if the criteria is met for 2 public sector banks            § 5 marks – if the criteria is met for 1 public sector</p>	<p>(1) Can the criteria of prior experience with PSU banks be relaxed?            (2) Can experience with scheduled commercial bank be treated on par with PSU banks and number of such projects undertaken be a maximum of 2?</p>	

			Bank § 0 marks – if criteria is not met in any public sector Bank		
	IT strategy formulation for 2 (two) Banks in India of which at least one should be Public Sector Bank.	10	§ 10 marks – If the bidder has done similar work in 2 public sector banks in India § 5 marks – If the bidder has done similar work in 1 public sector bank in India § 0 marks – if the criteria is not met in any public sector bank	(1) Can the criteria of prior experience with PSU banks be relaxed? (2) Can experience with scheduled commercial bank be treated on par with PSU banks and number of such projects undertaken be a maximum of 2?	
<b>B. PEOPLE The bidder should have a pool of resources (at least 2 resources) in the fields of work mentioned below. The resources should have worked in the respective areas for at least one public sector bank in India and should be with the firm for a period of at least one year. The areas of expertise are :</b>					
	IT strategy formulation	4	§ 4 marks – 2 resources who have experience in 2 or more Banks in India and with the firm for 2 years § 2 marks – 2 resources who have experience in 2 Banks in India and with the firm for 1 year § 1 mark - 2 resources who have experience in 1 Bank in India	(1) Can the criteria of prior experience with PSU banks be relaxed and the experience with scheduled commercial bank be treated on par with PSU banks? (2) Can the resource experience be for Commercial Banks projects and less than 1year with PwC India?	As the number of Public sector banks are few therefore the experience of scheduled commercial bank will be treated at par with the PSU banks.  Resource experience with the firm with 1 year or more will only be considered.

			and with the firm for 1 year § 0 marks – if the criteria is not met	
	Core Banking Vendor Evaluation & Project Management	5	5 marks – 3 resources who have experience in 2 or more Banks in India out of which 2 should be public sector banks and with the firm for 2 years § 3 marks – 2 resources who have experience in 2 public sector Banks in India and with the firm for 1 year § 2 marks - 2 resources who have experience in 1 public sector Banks in India and with the firm for 1 year § 0 marks – if the criteria is not met in any public sector bank	(1) Can the criteria of prior experience with PSU banks be relaxed and the experience with scheduled commercial bank be treated on par with PSU banks? (2) Can the resource experience be for Commercial Banks projects and less than 1year with PwC India?

Project Management of core banking solution implementation	6	<p>6 marks – 3 resources who have experience in 3 or more Banks in India out of which 2 should be public sector banks and with the firm for 2 years</p> <p>§ 4 marks – 3 resources who have experience in 2 public sector Banks in India and with the firm for 2 years</p> <p>§ 2 marks - 2 resources who have experience in 1 public sector Banks in India and with the firm for 1 year</p> <p>§ 0 marks – if the criteria is not met in any public sector bank</p>	<p>(1) Can the criteria of prior experience with PSU banks be relaxed and the experience with scheduled commercial bank be treated on par with PSU banks?</p> <p>(2) Can the resource experience be for Commercial Banks projects and less than 1year with PwC India?</p>	
<b>General Query on the IFB</b>				
General Query	NA	General Query	<p>(1) From the section 1 of the IFB, we have missed the pre-bid and submissions dates.</p> <p>(2) Can you please specify the new dates and extensions.</p> <p>(3) Also, will AUPGB be issuing a addendum, soon? If Yes, please specify the date.</p>	Kindly refer the 2 Addendums which have been already floated by the bank and are available in our website.
General Query	NA	General Query	Specify if this IFB SoW is for a Finacle version migration/upgrade	Bank will not consider upgrade to Finacle version 10 however we may consider upgrade to Finacle version 7.25

			from version 7 to version 10?	
General Query	NA	General Query	<p>Specify if this IFB SoW includes:</p> <p>(1) IT Strategy  (1.a) Review Bank's existing technology, identify gaps, if any and assist in defining methodology  (1.b) Perform a business and IT alignment exercise across all divisions and business units of the Bank  (1.c) Identify technology requirements  (1.d) Assessment of the business vision, technology vision, existing IT landscape of the Bank and recommend the future IT Strategy road map for the bank for 3 to 5 years</p> <p>(2) RFP Preparation, Vendor Evaluation and Selection  (2.a) Selection for CBS upgrade/replacement, migration, UAT.  (2.b) selection for a system integrator for go-live, roll out and maintenance of the upgraded or new CBS.  (2.c) selection for IT Infrastructure upgrade and maintenance for new CBS and peripheral applications.</p> <p>(3) project</p>	The scope of work is already available in the IFB and remains the same.

		<p>management office</p> <p>(3.a) Setup the project management office and framework</p> <p>(3.b) Provide assistance to the Bank throughout the entire life cycle of the project implementation</p> <p>(3.c) Assist the Bank in closure of issues pending for resolution</p> <p>(3.d) Review the resolution provided by the vendor and offer the solutions to the Bank based on the industry best practices.</p> <p>(3.e) Review the progress made in the implementation of the project</p> <p>(3.f) Track customization and gaps</p> <p>(3.g) Monitor closure of gaps and customizations as per delivery schedules</p> <p>(3.h) Assist the bank in defining the rollout schedules</p> <p>(3.i) Provide regular updates to the steering committee and board as required by the Bank</p> <p>(3.k) Participate in all technical and functional discussions relating to the projects</p> <p>(3.l) Assist in go-live preparation</p>	
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